



RELATIONSHIPS ARE OUR BUSINESS



# Speaking

Consulting | Coaching | Facilitating | Speaking

# Speaking

Gram Consulting Group is an independent coaching and facilitation community.

Relationship centric  
Deeply practical  
Solutions focused  
Creatively driven

For over sixteen years we have been transforming teams and individuals through facilitation and executive coaching.

## Keynote: MC: Moderator: Facilitator

An outstanding communicator Margie Hartley has experience speaking at conferences, offsites, leading large groups of people (200 plus). She moderates and designs Debates, Think Tanks and unique experiences that are infectiously funny, informative and build team engagement.

Margie is known for her presence in the room whilst allowing the audience to be the most important part of any gathering.

Margie has developed a reputation for delivering results both to clients and audiences. She can provoke, engage, inspire, narrate and she always kick starts your thinking.



## We have a proven track record

*Just ask our clients.*



*The testament to the success of the day was the palpable energy and engagement levels of the team at drinks afterwards. It was very satisfying to observe.*



*Thank you so much for an excellent day yesterday. There is a real buzz around the floor today, and the feedback is universally positive.*



*Margie Hartley of Gram Consulting Group has an innate ability to bring the best out of people – whether it is in a team setting, one on one or as a speaker – I have watched her challenge and inspire people to greatness.*



*The audience absolutely loved the information and content you presented, everyone commented as they were leaving as to how thoroughly enjoyable and engaging you were. So thank you again.*

## Speaking topics

1. The Hopeful Leader
2. How to be a Team
3. Creating a Culture
4. Third Generation Workplace Coaching – with Dr Anthony Grant
5. Everyone wants to sell me something – improving the customer experience

# Facilitated Workshops

## 1. Team Think Tanks

Based on the principles of Appreciative Inquiry, Gram Consulting Group has developed a powerful Team Think Tanks offering an opportunity for all members of the audience to actively co-create solutions to specific business issues.

The workshop is fun, fully participatory, engaging and creates tangible results that are self fulfilling. Participants leave with a practical pathway to causing and leading change and results that can be implemented by the business immediately. Employees are empowered to direct and drive initiatives, thus allowing the business to extract value from existing talent minimising the need to engage expensive consultants.



*Taking Innovation from something that you 'want to do' to something you 'can do right now'. This is how I would describe the session I had with Margie Hartley. This facilitated session immediately helps participants think differently about what it means to innovate and provides practical frameworks to take away and use immediately. From bankers to leaders, specialists to change agents - this session has been used in a number of forums and participants realise the status quo is not an option and helps them see that they have a role in innovating for change.*



*Margie flawlessly engaged the group with her witty, warm and assured style. Throughout the day, she was engaging and inclusive in approach and suitably but sensitively assertive without being constraining, which was of utmost importance, in my view. The result for my team was exceptional.*



*Margie has also been a moderator and key note speaker for a number of internal team events, providing valued thought leadership that challenges and stimulates the thinking of our business leaders. I would have no hesitation in recommending Margie and Gram Consulting Group to any organisation.*

## 2. Team Storyboard

The Team Storyboard brings to life the achievements and developments of the team through a highly interactive and participatory process.

Created for teams of 10-200 people, the Team Storyboard is already popular with a broad client base. It seamlessly weaves a narrative of both personal and business milestones that have shaped the culture of the team to the present day. This process provides every member of the team with an insight of how we got to where we are. The next step is to co-create a future that is both inspiring and high performing.



*This exercise is still remembered by the 200 people in the room. We had fun and we learnt so much about ourselves.*



*An amazing result and done with so much humour and insight. Loved it.*



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