



Building better teams

Consulting | Coaching | Facilitating | Speaking

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Gram Consulting Group is an independent coaching and facilitation community.

Relationship centric
Deeply practical
Solutions focused
Creatively driven

For over sixteen years we have been transforming teams and individuals through facilitation and executive coaching.

Why

In an evolving and challenging corporate landscape, the need for teams to perform at a consistently high standard is expected. However few people have ever learned how to participate effectively as part of a team. Teams face consistent challenges of change, external pressures and a drive for results whilst engaging in constructive and meaningful workplace relationships.

"Not technology, not finance, not strategy. It is teamwork that is the ultimate competitive advantage because it is powerful and rare." **Patrick Lencioni**

What

At Gram Consulting Group we help to shape and transform teams by developing and agreeing: success factors; direction; positive structures; skills; behaviours; systems; desired culture; positive mindset; and more.

We enable outstanding sustained effectiveness and engagement for teams through exceptional facilitation and insights.

How

Our proven track record incorporates a four phase program:

- **Phase One:** Interviews and diagnostic
- **Phase Two:** Facilitated team development workshops
- **Phase Three:** Individual goal alignment coaching
- **Phase Four:** Debrief ,detailed future road mapping and ongoing support

Our intention is to enable teams to be self directed.

We work with large and small teams from 5-500 people.



We have a proven track record

Just ask our clients.



Taking Innovation from something that you 'want to do' to something you 'can do right now'. This is how I would describe the session I had with Gram Consulting Group. ...They helped participants realise that the status quo is not an option and helps them see that they have a role in innovating for change.



A big thank you for helping us articulate what it is we want as a team. What I took from the day was that everyone understands where we want to get to, but we don't always know how to say it in a way that supports, encourages and inspires those around us. Armed with our new purpose and vision statement, I'm excited to see what we can achieve as a group in the next three years.



Margie and Gram Consulting Group worked with our Senior Leadership Team over a number of months. She helped us to discuss and agree what kind of team we want to be, how we want to work together and what our long-term goals are. Our team feels better as a result and I would recommend her to teams looking to improve their performance.



Gram Consulting Group... always brings a high level of innovation and professionalism to their approach... Gram Consulting Group is a delight to partner with on any initiative and always focuses on the clients objectives.



We've worked with Gram Consulting Group... with great results. Margie brings energy, insight, unique capability and humour to everything she does. As a facilitator, she has a fantastic ability to connect with both small and large teams, and feedback is universally positive.



As a leadership coach, Margie's experience and ability to 'connect' us helped us to build a stronger, more insightful, more resilient and more capable leadership team.



It's very rare that you get to meet someone like Margie Hartley. Margie and the team at Gram bring authenticity, deep insight and an ability to inspire individuals and teams to achieve their goals. Every time I have engaged with Margie, whether it be for facilitation or coaching, the results have been exceptional.



RELATIONSHIPS ARE OUR BUSINESS



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